

## 2009 Workshop Programme

Eynsham Hall, Oxford

### Wednesday 14<sup>th</sup> October

09.00	Registration	
09.30	Welcome and Introduction Requirements of a Business Plan Presentation	Simon Mosey University of Nottingham
10.15	Intellectual Property and Patenting Strategy	Philip Webber Frank B. Dehn & Co
11.00	<i>Coffee/Tea</i>	
11.15	Raising and Managing Finance	Sue Staunton James Cowper LLP
12.15	Commercial and Marketing Strategies	Robert Whitmore Roboleo & Co
13.00	<i>Lunch</i>	
14.00	What next?	Simon Cutler BBSRC
14.15	Preparation of business plans with Mentors available to advise in surgery sessions from 14.15 to 18.00.	
	Addos Consulting, Heather King Business Link, Philip Wootton Charles Russell LLP, Ben Kelly Critchleys, Keith White Harrison Goodard Foote, Jeff Clarke ISIS Innovation, Samantha Gallagher ISIS Innovation, Sarah Macnaughton Ithaka Life Sciences, Richard Cumming Manches, Talitha Shkopiak Mercia Technology Seed Fund, Mark Bowman NERC, Andrew Bowen NERC, Bevan McWilliam Pharma Consulting, David Scott Potter Clarkson LLP, Lia Ttofi Qi3, Robin Higgons University of Reading, Abby Thompson	
19.00	<i>Dinner</i>	

**Thursday 15<sup>th</sup> October**

*Environment YES – Company Case Histories*

- 09.30 Leigh Cassidy, DRAM Remediation  
10.00 Tiancun Xiao, Oxford Catalysts  
10.30 Steve Boulton, Salamander  
11.00 *Coffee/Tea*  
11.20 Nick Trigg, Science Technology Facilities Council  
11.50 Luke Alphey, Oxitec

*Biotechnology YES – Company Case Histories*

- 10.00 Timothy Dafforn, University of Birmingham  
10.30 James Paterson, Eykona Technologies  
11.00 *Coffee/Tea*  
11.20 Steve Tonge, Malvern Cosmeceutics  
11.50 Graham Richards, University of Oxford  
  
12.20 Inverse Pitch Tim Hart  
Zyoxel Ltd  
  
12.45 *Lunch*  
  
13.45 What next? Adam Webb  
BBSRC  
  
14.00 Preparation of business plans with Mentors available to advise in surgery sessions from 14.00 to 18.00.  
  
Chapman Molony, Hedley Austin  
Comberbach Consulting, Martin Comberbach  
Critchleys, Katy Bruce  
Esperimenta, Luca Guerzoni  
Finance South East, Sam Decombel  
Garmonsway Green Consulting, Alan Garmonsway  
Genecom, Mark Cracknell  
Grant Thornton UK LLP, Andrew Tacon  
Ithaka Life Sciences, Paula Wittels  
London BioScience Innovation Centre, Jim Gazzard  
NERC, Andrew Bowen  
NERC, Bevan McWilliam  
Oxford Innovation, Jane Galsworthy  
Wellers, Stuart Crook  
Zyoxel Ltd, Tim Hart  
  
19.00 *Dinner*

## Friday 16<sup>th</sup> October

10.00	Judges Briefing Meeting
10.15	Team 1 Presentation
10.30	Team 2 Presentation
11.00	Team 3 Presentation
11.30	<i>Coffee/Tea</i>
11.45	Team 4 Presentation
12.15	Team 5 Presentation
12.45	<i>Lunch</i>
13.45	Team 6 Presentation
14.15	Team 7 Presentation
14.45	<i>Coffee/Tea</i>
15.15	Announcement of Winners

## Judges

BBSRC, Donald Mair  
BioQuest Consulting, Bruce Savage  
Blake Laphorn, Simon Smith  
David Woodwark  
ISIS Innovation, Colin Story  
Javelin Ventures, Valerie Jolliffe  
Manches, Catherine Rohll  
MRC Technology, Pauline Stasiak  
NERC, Stephen Loader  
Oxford Brookes, Kevin Maynard  
Potter Clarkson LLP, Ross Cummings  
Spirit Consulting, Keith Binding  
Unilever Ventures Limited, Mark Muth